

## Message Text

SECRET

PAGE 01 STATE 077784

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ORIGIN EB-03

INFO OCT-01 SS-05 ISO-00 ( ISO ) R

66622

DRAFTED BY EB:NLPAZDRAL:NLP

APPROVED BY EB:NLPAZDRAL

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P 052252Z APR 75

FM SECSTATE WASHDC

TO AMEMBASSY PARIS PRIORITY

S E C R E T STATE 077784

LIMDIS

FOR ASSISTANT SECRETARY ENDERS

FOLLOWING SENT ACTION SECSTATE FROM TEHRAN APR 3

QUOTE S E C R E T TEHRAN 2997

LIMDIS

E.O. 11652: GDS

TAGS: ENRG, IR

SUBJ: PRODUCER/CONSUMER PREPCON

REF: A. STATE 73868 B. STATE 73748 C. TEHRAN 2877 D. TEHRAN 2847

1. SHAH EXPECTED RETURN TO TEHRAN FROM KISH ISLAND APRIL 3 AND YEGANEH DEPARTING EVENING OF APRIL 3 FOR PARIS TO ATTEND PRELIMINARY MEETING OF OPEC AND LDC DELEGATIONS DUE TO BEGIN APRIL 4. ACCORDINGLY IT WILL NOT BE POSSIBLE TO DISCUSS MATTER WITH SHAH (PER REF B) PRIOR TO YEGANEH'S DEPARTURE.

2. DCM SAW YEGANEH MORNING OF APRIL 3 AND GAVE HIM A LETTER DRAWING ON REF B AND PIECE OF PAPER BASED ON REF A. YEGANEH, AFTER READING BOTH CAREFULLY, COMMENTED THAT GOI AND USG SEEM TO AGREE ON ALMOST EVERYTHING EXCEPT AGENDA. MATTER OF DISCUSSING RAW MATERIALS IS  
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PAGE 02 STATE 077784

VERY BASIC ISSUE, HE COMMENTED, BOUND UP WITH ISSUE OF WHAT KIND

OF CONFERENCE WE ARE TO HAVE. YEGANEH REITERATED AGREEMENT WITH  
USG VIEW THAT THIS PROBLEM MUST NOT BE ALLOWED TO DISRUPT CONF-  
ERENCE, AND REPEATED MORE EXPLICITLY HIS SUGGESTION (REPORTED REF  
C) THAT WHILE "RAW MATERIALS" MUST BE TAKEN UP, ISSUE COULD PER-  
HAPS BE KEPT FROM BOGGING DOWN CONFERENCE BY FARMING IT OUT TO  
STUDY COMMITTEES, ALONG WITH OTHER ISSUES SUCH AS MONETARY REFORM  
(SEE REF C). REVIEWING OTHER ISSUES, YEGANEH AGREED WHOLLY WITH  
USG OBJECTIVE OF AVOIDING POLARIZATION, BUT SAID PAST YEAR'S  
DEVELOPMENTS HAVE SEEN STRONG TRENDS TOWARD "TWO-CAMP" APPROACHES--  
THE IEA'S WORK TENDING TO MAKE MANY THINK IN TERMS OF PRODUCER  
VERSUS CONSUMER FACE-OFF, AND TOHER FORCES PUSHING IDEA OF LDC'S  
VERSUS DC'S. YEGANEH AGREED WITH USG IDEAS ON CHAIRMANSHIP, BUT  
SAID THAT WHILE IT WOULD BE GOOD TO DISCUSS CHAIRMANSHIP AT PRE-  
PCON, CATUAL DECISION SHUULD BE LEFT TO LARGER FORMAL CON-  
FERENCE (AFTER ALL, HE SAID, WE MUST LEAVE THEM SOMETHING TO  
DECIDE).

3. RE QUESTION RAISED PARA 1F OF REF B, PLEASE SEE TEHRAN 2216 AND  
2016 FOR SHAH'S ATTITUDE ON INCLUSION OF RAW MATERIALS. SIMILAR  
VIEWS EXPRESSED BY AMOUZEGAR TO UNDERSECRETARY ROBINSON. GOI  
CLEARLY CAUGHT TO SOME EXTENT BETWEEN DESIRE THAT CONFERENCE  
ACCOMPLISH SOMETHING AND DESIRE TO MAINTAIN THE PROPER POLITICAL  
POSTURE. YEGANEH'S GOAL, AS SUGGESTED, WILL BE TO TRY TO HELP  
FORGE A COMPROMISE THAT WILL SERVE BOTH OBJECTIVES.

4. US DELEGATION MAY CONTACT YEGANEH THROUGH MR PARVIZ ZOL'EIN  
OF THE IRANIAN EMBASSY IN PARIS. YEGANEH PROBABLY CHOSEN TO HEAD  
GOI REPRESENTATION BECAUSE OF EXPERIENCE REPRESENTING IRAN IN IBRD  
AND OTHER INTERNATIONAL FORUMS. TOO, THERE IS INSTITUTIONAL GAP IN  
GOI FOR THIS SORT OF CONFERENCE BELOW MINISTERIAL LEVEL: NIOC HAS  
NOT ACQUIRED EXPERIENCE IN THIS SORT OF DIPLOMACY; IT KNOWS OIL,  
BUT HAS LITTLE INTEREST IN AID, DEVELOPMENT, FINANCE, RAW MATERI-  
ALS, ETC. CENTRAL BANK, WHICH HAS SOME INTEREST IN ALL THESE  
MATTERS, INCLUDING OIL, SEEMS TO US A LOGICAL CHOICE IN THIS CASE.  
YEGANEH HIMSELF HAS VERY GOOD ENGLISH, WIFE IS AMERICAN (FROM NEW  
YORK). HE IS SOMEWHAT SHY AND RETIRING, BUT FIRM. HE SPEAKS  
SOFTLY, IS INTELLIGENT AND FORTHCOMING. HE LIKES SUBSTANCE AND  
SPECIFICS, IS BORED AND PUT OFF BY GENERALITIES. THERE IS ONLY  
ONE SENSIBLE WAY TO APPROACH HIM: IN SPIRIT OF FRANK AND FRIENDLY  
EQUALITY. WE THINK US DELEGATION SHOULD FIND YEGANEH AGREEABLE MAN  
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PAGE 03 STATE 077784

TO WORK WITH.  
HELMS UNQUOTE INGERSOLL

SECRET

NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 JAN 1994  
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